



March 5, 2018

Dear Vendor,

Mark your calendars; it's time for the 9<sup>th</sup> Annual APIC Greater Atlanta Vendor Fair! It will be held Wednesday, May 16<sup>th</sup> at the Wellstar Development Center in Atlanta, GA. The Vendor Fair provides your company with unlimited access to the Greater Atlanta APIC members while also affording you the opportunity to promote your products/services. Make sure to pre-register so that you will secure your spot. Space is limited and will go fast. The registration fee is \$250 and must be paid in advance via check or PayPal. The deadline to register is May 2, 2018.

Due to the overwhelming success last year, we will once again have the Q&A hunt. This fun and interactive competition helps ensure that vendors get the best participation possible from our membership. Once you are registered, we ask that you submit one question to [pamela.falk@northside.com](mailto:pamela.falk@northside.com) that can be answered only by you regarding your product/service. During the Vendor Fair, APIC members will be provided the list of questions and will be asked to visit each vendor to obtain the correct answers. Once the APIC member completes the Q&A, he/she will be entered into a drawing for a \$100 VISA gift card.

We believe the Vendor Fair is an excellent opportunity for you to interact with our Greater Atlanta APIC members. As always, we appreciate your ongoing support of our local chapter through sponsorship of our educational offerings and local meetings. Without your support, we would not be able to offer high quality educational programs throughout the year.

Remember, your registration is not complete until you submit your Q&A to Pam Falk at [pamela.falk@northside.com](mailto:pamela.falk@northside.com)

Thank you for your continued support for the Greater Atlanta APIC chapter. Make sure to register today and secure your spot at the 9<sup>th</sup> Annual APIC Greater Atlanta Vendor Fair!

Best regards,

*Susan L. Morabit*

APIC Greater Atlanta  
Ways & Means